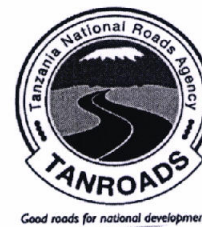


THE UNITED REPUBLIC OF TANZANIA



MINISTRY OF WORKS AND TRANSPORT
TANZANIA NATIONAL ROADS AGENCY



When you reply please specify:

Ref. No. AB.249/251/57

Date: 14th April, 2023

To: All Prospective Applicants

RE: CONSTRUCTION OF KIBAHA - MOROGORO EXPRESSWAY (205 KM) UNDER THE PUBLIC PRIVATE PARTNERSHIP (PPP), LOT 1: KIBAHA – CHALINZE SECTION (78.9 KM); TENDER NO. AE/001/2022-23/HQ/W/55

Sub: Clarification No. 1 and Addendum No. 2 to the Request for Qualification Document

Please refer to the above subject.

Pursuant to Sub-Clauses 5.0 and 6.0 of the Instructions to Tenderers (ITT) of the Tendering Documents, TANROADS issues the attached **Clarification No. 1** and **Addendum No. 2** to the Tendering Documents.

A handwritten signature in blue ink.

Eng. Dorothy L. Mtenga
ACTING CHIEF EXECUTIVE.

A handwritten signature in blue ink.

A handwritten signature in blue ink.



THE UNITED REPUBLIC OF TANZANIA
MINISTRY OF WORKS AND TRANSPORT



TANZANIA NATIONAL ROADS AGENCY (TANROADS)

PROCUREMENT OF A PRIVATE PARTNER (CONCESSIONAIRE) FOR CONSTRUCTION OF
KIBAHA – MOROGORO EXPRESSWAY (205 KM) UNDER PUBLIC PRIVATE PARTNERSHIP, LOT
1: KIBAHA – CHALINZE SECTION (78.9 KM)

TENDER NO. AE/001/2022-23/HQ/W/55

Clarification No. 1 to the Request for Applications Document

Date: 14th April 2023

With reference to the questions/queries raised by the prospective bidders and pursuant to Instructions to Applicant, Clause 5.0, TANROADS is herewith providing clarifications as follows:

S/N	Issues/Questions	Clarifications/Responses
1.	<p>As indicated in Table 2 of Section 4 - Evaluation Criteria, there will "margin of preference" for local participation, and it is noted that "Tanzanian equity ownership in the range of: 76% - 100% - 10 marks; 51% - 75% - 8 marks; 30% - 50% - 6 marks",</p> <p>(a) Does it mean that the minimum requirements for the local (Tanzania Citizens) ownership is 30% of the PPP project company? or;</p> <p>(b) If not, are there any minimum requirements for local ownership of the PPP project company?</p>	<p>(a) Viewing from your query, we find that you are using 'local ownership' and 'local participation' interchangeably. In order to avoid confusion, we shall emphasize beforehand that we are using the two terms separately. The wording of 'Tanzanian equity ownership' is modified into 'Tanzanian Local Participation' to make it clear that it shall be interpreted and construed in line with '13.1: Calculation Table of Local Participation' of 'Schedule 13' - Page 67 of RFQ Refer Item No. 3 of Addendum No. 2</p> <p>(b) The minimum requirement for the Local (Tanzania Citizens) Participation is 30%. Therefore, in case where the percentage of Local Participation calculated by the formula provided in 'Schedule 13' is less than 30%, there will be no margin of preference.</p> <p>As shown in the Schedule 13 <u>Local Participation is calculated by 2 components.</u></p> <p>(i) Concept of 'Percentage of Local Ownership' is introduced in order to divide the single entity Applicant/ each Consortium member/each Sub-contractor owned by Tanzanian entities or nationals into "fully or in majority owned" and</p>