

THE UNITED REPUBLIC OF TANZANIA



MINISTRY OF WORKS



Good roads for national development

**TANZANIA NATIONAL ROADS AGENCY**

**ROADS TO INCLUSION AND SOCIAL ECONOMIC OPPORTUNITIES  
(RISE)  
and  
DODOMA INTEGRATED AND SUSTAINABLE TRANSPORT PROJECT  
(DIST)**

**RE: Request for Participation in Early Market Engagement for Procurement for Upgrading of Namichiga – Ruangwa Road Section (20.60Km) to Bitumen Standard, Upgrading of Mkata – Kwamsisi road (38km) to Bitumen Standard, Upgrading of Nyikonga – Kashelo - Mbwenda Section (27.8Km) along Geita (Kotoro) - Ushirombo Regional Road to Bitumen Standard and Construction of Lwanji Bridge (200m) and its Approach Roads (2km) in Rukwa Region (Amendment).**

**Employer:** Tanzania National Roads Agency (TANROADS)  
**Project:** Roads to Inclusion and Social Economic Opportunities (RISE)  
**Contract Description:** Roads and Bridge Works  
**Loan Amount:** USD 400 Million  
**Country:** Tanzania  
**Loan No.:** P164920

1. The Government of the United Republic of Tanzania has received financing from the World Bank toward the cost of the Roads to Inclusion and Social Economic Opportunities (RISE) project and Dodoma Integrated and Sustainable Project intends to apply part of the proceeds toward payments under the contract for (i) **Upgrading of Namichiga – Ruangwa Road Section (20.60Km) to Bitumen Standard**, (ii) **Upgrading of Mkata – Kwamsisi road (38km) to Bitumen Standard**, (iii) **Upgrading of Nyikonga – Kashelo – Mbwenda Section (27.8Km) along Geita (Kotoro) – Ushirombo Regional Road to Bitumen Standard** and (iv) **Construction of Lwanji Bridge (200m) and its Approach Roads (2km) in Rukwa**, and **Improvement of Major Roads in CBD (4.78km) and Widening of Part of Arterial Roads (12.90km) along Dodoma – Iringa and Dodoma – Babati Trunk Roads Under Design and Build Contract.**
2. The Tanzania National Roads Agency (TANROADS) on behalf of the Ministry of Works now invites the eligible bidders (Contractors) to participate in Early Market Engagement (EME). The goal of EME is to:

- a.) To gain market insight for development of an effective procurement strategy, including contract type, pricing mechanism, and evaluation criteria.
  - b.) Set realistic expectations regarding delivery times, prices, and quality based on market feedback.
  - c.) To inform the market of the contract opportunity explaining key proposed features of the project and procurement process;
  - d.) Assess market capacity: Evaluate the market's ability to meet the project's requirements, including lead times and delivery schedules.
  - e.) Identify potential Contractors: - Determine Which Contractors are interested and capable of providing the required Work.
  - f.) Identify financial, regulatory, and operational risks that are likely to affect the procurement process and its outcome
  - g.) Ensure compliance of the procurement process with environmental and social governance (ESG) standards and local regulatory requirements.
  - h.) Assess the availability of the required resources on the local and regional market.
  - i.) Assess availability and participation of female owned firms on the market.
3. The Procuring Agency wishes to initiate and conclude this procurement as early as possible beginning of July 2026. The scopes of the works for both packages are shown in the Table below;

S/N	DESCRIPTION	Scope
a)	Upgrading of Namichiga – Ruangwa Road Section to Bitumen Standard	20.6km
b)	Upgrading of Mkata – Kwamsisi road to Bitumen Standard	38km
c)	Upgrading of Nyikonga – Kashelo -Mbwenda Section along Geita (Kotoro) - Ushirombo Regional Road to Bitumen Standard	27.80km
d)	Construction of Lwanji Bridge and its Approach Roads in Rukwa Region	200km plus 2Km approach roads
e)	Improvement of Major Roads in CBD (4.78km) and Widening of Part of Arterial Roads (12.90km) along Dodoma – Iringa and Dodoma – Babati Trunk Roads Under Design and Build Contract	17.68km – including construction of Six (6) and four (4) lanes on selected sections

4. The Employer intends to use the International Competitive Bidding process.
5. Interested Contractors are required to submit their Expression of Interest (EoI) accompanied with duly filled **Early Market Engagement Questionnaire** via e-mail provided in the address below. The firms that will submit their EoIs via e-mail must get confirmation of the receipt of their EoIs. In case the firm does not receive acknowledgement within two days of after sending the EoI via email they should call +255-22-2926001-6; Fax: +255-22-2926011 for follow-up.

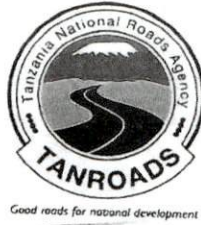
The address referred above is: -

**The Secretary,**  
**TANROADS Headquarters Tender Board,**  
Street Address: **10 Shaaban Robert Road/Garden Avenue Junction,**  
Address: **P. O. Box 11364, Dar Es Salaam, Tanzania**  
Telephone: **+255-22-2926001-6; Fax: +255-22-2926011**  
Electronic mail address: [pmu@tanroads.go.tz](mailto:pmu@tanroads.go.tz)

6. Early Market Engagement meeting will be held on **2<sup>nd</sup> July 2026**, at **10:00 hours** local time virtual platform and physical attendance if preferred at the physical address provided in **paragraph 5** above. The meeting link will be shared before the scheduled meeting.



**THE CHIEF EXECUTIVE**  
**TANZANIA NATIONAL ROADS AGENCY (TANROADS)**



## TANZANIA NATIONAL ROADS AGENCY (TANROADS)

### Early Market Engagement Questionnaire

Please note that responses to the questions will be shared only internally with the project implementation team and will not be made public or available to your competitor companies.

S/N	Question	Answer
a	What is your firm's official name and address?	
c	What is the core business of your firm?	
d	In which countries do your firm operate and/or has branches?	
e	Would you consider your company technically capable and interested in bidding for these procurements?	
f	Are you open to form joint ventures or working with qualified local or international firms? If so, in what capacity?	
g	Based on the scope of works as indicated under paragraph 3, What would be your proposed timelines for executing each package? For the three-road works, would you prefer to bid on the three project components as a single lot, or would you prefer to bid on each project component separately as individual lots?	
h	For the three-road works, would you prefer to bid on the three project components as a single lot, or would you prefer to bid on each project component separately as individual lots?	
i	In your view, what commercial conditions would make this project more attractive to your organization? (e.g., advance payments, milestone billing, payment in foreign currency, etc)	
j	In your view, what other conditions in the bid would make this project more attractive to your organization?	
k	What would be your preferred optimum advance payment amount in %?	
l	Is your firm prepared to work within the Sub-Saharan region?	

m	What supply chain risks, key risks or potential constraints does your company see in the implementation of these works contracts, and what would be your mitigation measures for such risks / constraints?	
n	What approach would you consider for safely and efficiently executing construction activities and how will you ensure quality control throughout the construction	
o	What equipment and resources will be used, and how will equipment, labour, and materials be managed?	
p	Will this project have a positive impact on the local economy, including job creation and capacity building?	
q	Have you previously participated in a World Bank funded project tender? If yes, what challenges and positives did you face during the bidding process or contract execution.	
r	Have you previously participated in any tendering processes under TANROADS? If yes, what challenges did you experience during the bidding process?	
s	What type of assistance or coordination would you expect from the Employer to effectively participate in the bidding process?	
t	Please list any other thoughts, concerns, barriers or risks you see; or that may hinder or prevent you from participating in the bidding process.	